## NATIONAL HIGHWAYS INFRA INVESTMENT MANAGERS PRIVATE LIMITED

## Registered Office: G 5 & 6, Sector-10, Dwarka, New Delhi

CIN: U65929DL2020GOI366835

Email: Procurement@nhit.co.in

Request for Proposal ("RFP") issued by National Highways Infra Investment Managers Private Limited (NHIIMPL) for selection of Technology Service Provider to implement PROCUREMENT Solution at National Highways Infra Investment Managers Private Limited (NHIIMPL) National Highways Infra Trust (NHIT) and SPVsunder National Highways Infra Trust

| BID SUMMARY |   |  |  |  |  |
|-------------|---|--|--|--|--|
| 1.          | Last date and time for receipt of Bidding Documents | 4 <sup>th</sup> October 2023, 17:00 Hrs            |  |  |  |
| 2.          | Date and Time of Opening of Bids                    | 4 <sup>th</sup> October 2023, 18:00 Hrs            |  |  |  |
| 3.          | Place of opening of Bids                            | NHAI – HQ, G 5 & 6, Sector-10,<br>Dwarka New Delhi |  |  |  |

## Note: - Bids will be opened in the presence of bidders who choose to attend as above.

## NATIONAL HIGHWAYS INFRA INVESTMENT MANAGERS PRIVATE LIMITED

G 5& 6, Sector 10, Dwarka, New Delhi – 110 075 Email: Procurement@nhit.co.in Date: 15 September 2023

| SUB | BJECT   | PAGE NO |
|-----|---|---------|
| 1.  | Disclaimer  | 3       |
| 1.  | Section 1 – Notice inviting Tender                | 3       |
| 2.  | Section 2 – Instructions to Bidders               | 5       |
| 3.  | Section 3 – Technical Specification Questionnaire | 12      |
| 4.  | Section 4 – Form of Technical Proposal            | 15      |
| 5.  | Section 5 – Form of Financial Proposal            | 16      |
| 6.  | Section 6 – Undertakings                          | 17      |

## **DISCLAIMER:**

The information contained in this Request for Proposal ("RFP") or subsequently provided to Bidder(s), whether verbally or in documentary or any other form by or on behalf of NHIIMPL, NHIT and SPVs under NHIT by persons authorized to do so, is provided to the interested parties on the terms and conditions set out in this RFP and such other terms and conditions subject to which such information is provided.

This RFP is not an agreement and is neither an offer nor an invitation by NHIIMPL to interested parties who submit their quote (henceforth "Bidders") in response to this RFP. The purpose of this RFP is to provide Bidders with information that may be useful to them in preparing and submitting their proposals ("Proposal") for selection as Technology Service Provider with NHIIMPL, NHIT and SPV's Under NHIT as per notified norms.

NHIIMPL makes no representation or warranty and shall have no liability to any person or Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFP and any assessment, assumption, statement or information contained herein or deemed to form part of this RFP or arising in any way from this process.

A Bidder must warrant that all the information provided by it to NHIIMPL at the time of application & subsequently, is true to the best of it's knowledge and belief, and specially warrants that it has duly complied with the provisions of laws applicable to it. Bidder indemnifies NHIIMPL from any liabilities arising out of error or default or negligence or contravention in regard to any of the applicable laws, including, but not limited to, submission of statutory forms & other such documents.

The issue of this RFP does not imply that NHIIMPL is bound to select any Bidder(s) or select any Bidder(s) for any project. NHIIMPL may accept or reject any proposal in its discretion and may ask for any additional information or vary its requirements, add to or amend the terms, procedure and protocol set out in RFP for bona fide reasons, which will be notified to all the Bidders invited to tender. Further NHIIMPL hereby reserves its right to annul the process at any time prior to issuance of Purchase Order without incurring any liability towards the Bidders.

The Bidders shall bear all costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by NHIIMPL or any other costs incurred regarding or relating to its Bid. All such costs and expenses will remain with the Bidder and NHIIMPL shall not be liable in any manner for the same or for any other costs or expenses incurred by a Bidders in preparation or submission of the Bid, regardless of the conduct or outcome of this RFP and the related processes.

## Section 1. Notice Inviting Tender

- The National Highways Infra Investment Managers Private Limited (hereinafter referred to as "NHIIMPL") on behalf National Highways Infra Trust (hereinafter referred to as "NHIT" or "InvIT"), invites bids from reputed parties for selection of Technology Service Provider for implementation of a procurement solution to be implemented in various areas of functional departments for NHIMPL, NHIT and SPVs under NHIT as detailed in this RFP.
- 2. Service Provider will be selected under Quality and Cost Based Selection Method as described in this RFP and in accordance with the practices of InvIT.
- 3. Service Provider shall initially be appointed for a period of Two years. Based on the performance of the Service Provider, NHIIMPL may extend the term of the Service Provider's appointment at its sole discretion.
- 4. The RFP includes the following documents:

Section 1 – Notice Inviting Tender Section 2 – Instructions to Bidders Section 3 – Technical Specification Questionnaire Section 4 – Form of Technical Proposal Section 5 – Form of Financial Proposal Section 6 – Undertakings

- 5. The RFP is uploaded on the website of NHAI InvIT at www.nhaiinvit.in
- 6. Brief Description of Bidding Process
  - 6.1 NHIIMPL has adopted a two-stage evaluation process for selection of the Bidder(s) for award of the services: the technical bid (the "Technical Bid") and the financial bid (the "Financial Bid") containing the amount quoted by the Bidder shall be submitted in physical form in the prescribed format (To clarify, the documents should be serially numbered and hard/spiral bound) in the manner specified, and before the date and time specified herein.
  - 6.2 Only those Bidders whose Technical Bids are found to be responsive and meeting the Minimum Eligibility Criteria (hereinafter referred to as "Technically Qualified Bidders") in terms of this RFP, shall be invited to participate in the opening of their Financial Bids. The Technically Qualified Bidders may send their authorized representatives along with authorization letter on the letter head of the bidder for participation in the opening of the Financial Bid. The date and time of opening of Financial Bids of such Technically Qualified Bidders, will be informed to them separately by NHIIMPL through email or uploaded on the NHIIMPL website. The Financial Bids will be opened physically at the location provided in such communications. Only one representative of the Technically Qualified Bidder shall be allowed to attend the opening of the Financial Bids.
  - 6.3 The Financial Bid of each technically qualified bidder shall be opened and evaluated.
- 7. Any queries or request for additional information concerning the RFP shall be submitted in writing and/or e-mail to the officer designated below. The envelope / email communication shall clearly bear the following identification/title:

"Queries/Request for Additional Information: RFP issued by National Highways Infra

Investment Managers Private Limited for selection of Technology Service Provider to supply software licenses and implementation of PROCUREMENT solution"

## 8. Address for Communication:

Shubhra Bhattacharya (COO)

National Highways Infra Investment Managers Private Limited, G-5 & 6, Sector-10, Dwarka, New Delhi, 110075 E mail: <u>Procurement@nhit.co.in</u>

#### 9. Schedule of Bidding Process.

The NHIMPL shall endeavor to adhere to the following schedule: Any changes to the following schedule shall be informed to the Bidders through email communication.

| SI. No. | Description of Events                        | Date  |
|---------|--|---|
| 1       | Last date for receiving queries from bidders | 22 <sup>nd</sup> September 2023   |
| 2       | Pre-bid queries                              | No Pre-Bid Meeting Allowed,<br>Bidders have to submit their queries<br>through email. |
| 2       | NHIIMPL's response to queries<br>latest by   | 26 <sup>th</sup> September 2023   |
| 3       | Bid due date (Last date for bid submission)  | 4 <sup>th</sup> October 2023, 17:00 Hrs.  |
| 4       | Opening of Technical bids                    | 4 <sup>th</sup> October 2023, 18:00 Hrs   |
| 5       | Letter of Award (LOA)                        | Will be intimated later   |
| 6       | Technical Presentation                       | Will be intimated later   |
| 7       | Validity of proposals                        | 120 days from Bid Due Date  |

# Section 2. Instructions to the Bidders

## 1. Introduction:

National Highways Authority of India ("**NHAI**"), being the Sponsor of NHIT settled the National Highways Infra Trust on October 19, 2020, as a contributory irrevocable trust, pursuant to the Trust Deed executed under the provisions of the Indian Trusts Act, 1882. The NHIT was registered with SEBI on October 28, 2020, as an infrastructure investment trust under Regulation 3(1) of the InvIT Regulations having registration number IN/InvIT/20-21/0014. The NHAI settled NHIT for an initial sum of ₹ 10,000. NHIIMPL has been appointed as the Investment Manager of the NHIT.

The InvIT had pursuant to an initial Private Placement raised Unit capital from various investors on the 3rd of November 2021 and purchased the National Highways Infra Projects Private Limited ("NHIPPL") from NHAI. The said Units were listed on both BSE and NSE on the 10th of November 2021.

National Highways Infra Investment Managers Private Limited (NHIIMPL) was incorporated as a private limited company on July 25, 2020, under the Companies Act, 2013. The Investment Manager was initially incorporated as a wholly owned subsidiary of NHAI. Subsequently, NHAI transferred its entire shareholding in the Investment Manager to the President of India, acting through the Ministry of Road Transport and Highways, Government of India. Accordingly, at present, the Investment Manager is a government company as defined under the Companies Act, 2013, as amended.

The NHIPPL is a private limited company incorporated on July 23, 2020, at New Delhi, under the Companies Act, 2013. The current paid up capital of the NHIPPL is 1294.10 Cr. The NHIT (jointly with its nominee) holds 100% of the issued, subscribed and paid-up share capital of NHIPPL.

The NHIPPL had entered into five (5) independent Concession Agreements with the NHAI for concessions of each of the Toll Roads. The Concession Agreements provide the NHIPPL the right to collect tolls for a period of 30 years from users of each Toll Road w.e.f Dec. 16 2021.

Subsequently NHIPPL had entered into Three (3) independent Concession Agreements with the NHAI for concessions of each of the Toll Roads. The Concession Agreements provide the NHIPPL the right to collect tolls for a period of 20 years from users of each Toll Road w.e.f October 29 2022.

## 2. Proposal

2.1 NHIIMPL seeks proposal for the appointment of a Technology Service Provider to supply software license and implementation of PROCUREMENT solution to be implemented in various areas of functional departments for NHIIMPL, NHIT and SPVs under NHIT. Detailed scope of work as given in Section 3 – Scope of Work of the RFP document ("Services").

## 3. Clarification and Amendment of RFP Documents

- 3.1 Bidders may request for clarifications on any of the RFP documents up to the time mentioned in Section1. Any request for clarification must be sent in writing to NHIIMPL's address indicated in the RFP or by e-mail to <u>Procurement@nhit.co.in</u> NHIIMPL will respond in writing, or by e-mail/ uploading responses on website or will send written copies of the response (including an explanation of the query but without identifying the source of inquiry) to all Bidders. Should NHIIMPL deem it necessary to amend the RFP as a result of a clarification, it shall do so following the established procedure and inform the Bidders of the same through written communication or by uploading it on the website of NHIT.
- 3.2 At any time before the submission of the Bids, NHIIMPL shall have the right to amend the RFP by issuing an addendum/ amendment in writing or by standard electronic means. The addendum/ amendment shall be uploaded on the website of NHAI InvIT at <a href="https://nhaiinvit.in/">https://nhaiinvit.in/</a> and NHAI at <a href="https://nhai.gov.in">https://nhaiinvit.in/</a> and NHAI at <a href="https://nhai.gov.in">https://nhai.gov.in</a> which will be binding on all Bidders. To give Bidders reasonable time for considering the addendum/ amendment in their Bids, NHIIMPL may, if the addendum/ amendment is substantial, at its discretion, extend the deadline for the submission of Bids.
- 3.3 It will be the responsibility of the Bidders to keep track of any uploaded addendum/ amendment before submission of the Bid.

## 4. Submission of Proposal

- 4.1 The proposal shall be submitted as indicated below:
- 4.1.1 Envelope I containing the Technical Bid of the "Service Provider". The proposal should be in the manner and format as prescribed in RFP Section 4 Form of Technical Bid.
- 4.1.2 Envelope II containing the Financial Bid of the "Service Provider". The proposal should be in the manner and format as prescribed in Section 5 Form of Financial Bid. The financial proposal of only those Bidders shall be opened which meet the technical criteria. Please note that proposals with any conditionality will be summarily rejected.
- 4.2 Proposals (i.e. the aforesaid two envelopes put in a single sealed envelope marked as "Bid -Proposal for selection of Technology Service Provider to supply software licenses and implementation of PROCUREMENT solution for National Highways Infra Investment Managers Private Limited" should reach the undersigned, latest by date/time mentioned in the Section 1 - Notice inviting Tender, in hard copies/in original and shall remain valid for 120 days thereafter. The proposal should be signed by the authorized signatory the Bidder, supported by the relevant authorization document. No Proposal will be entertained after the due time and date, as stated above. NHIIMPL shall not be responsible for any delay whatsoever in nature. The proposals received after the due time and date, will be summarily rejected.
- 4.3 NHIIMPL reserves the right to accept or reject any or all the offers received without assigning any reason. For any clarification, you may feel free to contact the undersigned.

## 5. Modification/Substitution/Withdrawal of Bids

- 5.1 The Bidder may substitute or withdraw its bid after submission prior to the Bid due date. No Bid shall be allowed to be substituted or withdrawn by the Bidder on or after the Bid due date.
- 5.2 Any alteration/modification in the Bid or additional information supplied subsequent to the Bid Due Date, unless the same has been expressly sought for by NHIMPL, shall be disregarded.
- 5.3 Partial modification of the Bid is not allowed. The Bidder will have to submit the revised bid again in a sealed envelope, as per clause 4 above, mentioning "Revised Bid" on the top of the sealed envelope and the original bid envelope will be returned to the Bidder. No Technical or Financial Bid may be modified after the Bid Due Date. Withdrawal or modification of Technical or Financial Bids between the Bid Due Date and Expiration of Bid validity shall result into disqualification from the bidding process.

## 6. **Opening and Evaluation of the Bids**

- 6.1 The Technical Bids will be opened after the due date at the time prescribed in the RFP document in the presence of the Bidders who choose to attend. NHIIMPL will subsequently examine and evaluate the Bids in accordance with the provisions set out herein.
- 6.2 Financial Bid of non-responsive Bidders shall not be opened.
- 6.3 To assist in the examination, evaluation, and comparison of Bids, NHIIMPL may, at its discretion, ask any Bidder for clarification of its Bid. The request for clarification and the response shall be in writing or by e-mail, but no change in the price or substance of the Bid shall be sought, offered, or permitted except as required to confirm the correction of arithmetic errors discovered by NHIIMPL in the evaluation of the Bids.
- 6.4 The Bidders would be evaluated on the criteria mentioned in Section 4 of this RFP and shortlisted for the purpose of opening of their Financial Bids.
- 6.5 Except in case any clarification is asked by NHIIMPL, no Bidder shall contact NHIIMPL on any matter relating to its Bid from the time of the Bid opening to the time the contract is awarded. If any Bidder wishes to bring additional information to the notice of NHIIMPL, it should do so in writing at the address prescribed in the Notice Inviting Tender.
- 7. Prior to evaluation of the Bids, the NHIIMPL shall determine as to whether each Bid is responsive to the requirements of this RFP document. A Bid will be declared non-responsive in case:

- a. If a Bidder submits more than one Bid against this RFP.
- b. The physical bid submissions are incomplete/ inadequate to the requirements of the RFP Documents.
- c. Documents are submitted loose. (To clarify, the documents should be serially numbered and be submitted in hard bound / spiral bound).
- d. If in case the Power of Attorney or the Authority Letter is not provided as per Paragraph 16 of this Section.
- e. If a Bidder submits a conditional Bid or makes changes in the terms and conditions given in this RFP document.
- f. Failure to comply with all the requirements of RFP document by a Bidder.
- g. If the Bid is not submitted in the formats prescribed in the RFP document.
- h. If any requisite document/ certificate is not in the prescribed format the same shall not be considered while evaluating the bids and the same may lead to Bid being declared as non- responsive.
- i. If the envelope containing physical submission is not sealed and marked as prescribed in the RFP document.
- j. A Bid valid for a period of time shorter than prescribed in the RFP document.
- 8. Conflict of Interest
- 8.1 Bidders at all times shall provide professional, objective, and impartial advice and at all times hold the NHIIMPL, NHIT and SPVs under NHIT interest paramount, strictly avoid conflicts with other assignments or their own corporate interests and act without any consideration for future work, No two Bidders can have same constituents or any such arrangement pursuant to which any third party is in a position to have access to confidential information of each other.
- 8.2 NDA clause to be signed between NHIT entities and the vendor post release of the LOI.

## 9. Fraud & Corruption

- 9.1 Bidders would be required to observe the highest standard of ethics during the selection and execution of such work NHIIMPL defines:
  - 9.1.1 "Corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the selection process or in contract execution; and
  - 9.1.2 "Fraudulent practice" means a misrepresentation of facts in order to influence a selection process or the execution of a contract to the detriment of the NHIIMPL and includes collusive practices among bidders (prior to or after submission of proposals) and to deprive the NHIIMPL of the benefits of free and open competition.
  - 9.2 NHIMPL will reject a proposal for appointment if it determines that the bidder recommended for engagement has engaged in corrupt or fraudulent activities in competing for the work in question.
    - 9.3 NHIIMPL will declare a bidder ineligible, either indefinitely or for a stated period of time, to be engaged if it at any time determines that the bidder has engaged in corrupt or fraudulent practices in the bidding process for engagement for the subject work.
    - 9.4 The bidder declared ineligible for corrupt and fraudulent practices by NHIMPL in accordance with the above paras shall not be eligible for selection.
    - 10. Consortium of Bidders is not allowed.

| Sr.<br>No. | Basic<br>Requirement | Eligibility Criteria   | Document to be<br>submitted   |
|------------|----------------------|--|---|
| 1          | Legal Entity         | The bidder should be a Legal Entity<br>registered under the Companies Act,<br>2013 or the Companies Act, 1956<br>OR a Limited Liability Partnership<br>(LLP) registered under the LLP Act,<br>2008 or Indian Partnership Act 1932. | Copy of Certificate of<br>Incorporation/Registration<br>/Partnership deed |
| 2          | Office               | The bidder must have a local office  | Copy of address proof   |

11. Minimum Eligibility Criteria:

|    |                       | in India  |   |
|----|-----------------------|---|---|
| 0  |                       | in India.   |   |
| 3  | Compliance            | The bidder should be compliant with IT Act 2000 (including 43A) .   | Letter from authorized<br>signatory on the letter<br>head of bidder<br>mentioning the<br>compliance.  |
| 4  | Turnover              | The bidder should have average<br>annual turnover of at least 20 Crore<br>in last three audited financial years.<br>(FY 2020-2021& 2021-2022, 2022-<br>2023)  | Certificate from the<br>Statutory<br>Auditor/Chartered<br>Accountant  |
| 5  | Net worth             | The bidder should have positive net worth as per last audited financial report.   | Certificate from the<br>Statutory Auditor/<br>Chartered Accountant  |
| 6  | Blacklisting          | The bidder should not be debarred/<br>blacklisted by any Government/PSU<br>in India as on date of submission of<br>the Bid.   | Letter signed by the<br>Authorized in format<br>given in the RFP.   |
| 7  | Legal                 | The bidder should not be subjected<br>to any legal action for any cause in<br>any legal jurisdiction in the last five<br>years.   | Letter signed by the<br>Authorized Signatory  |
| 8  | Capability            | The bidder should have successfully<br>completed or be currently executing<br>projects involving supply, installation,<br>migration, commissioning, and<br>support for PROCUREMENT<br>solution implementation, serving<br>equal or more than 250 users, for<br>any two of the following categories<br>within the central government of<br>India, state government of India,<br>PSU (Public Sector Undertaking),<br>government body of India, or two<br>projects of a similar nature and scale<br>for private companies with an annual<br>turnover greater than 5000 crores<br>INR, in the last ten financial years. | Work Order / Completion<br>certificate from client  |
| 9  | Manpower<br>Strength  | The bidder must have strength of at<br>least 30 IT Professionals (data<br>center / networking / system<br>administration / cloud services<br>professional's / cloud security<br>experts) on their payroll as on date of<br>submission of this bid. At least 10 of<br>these professionals must have<br>experience (of minimum 5 years) in<br>development, maintenance and<br>management of cloud-based<br>Software Products related to<br>PROCUREMENT  | Certificate from HR on<br>the letter head of the<br>bidder certifying the<br>availability of the<br>resources on their payroll<br>as on date of submission<br>of the bid as per the<br>requirement. |
| 10 | Tax Payment           | The bidder must have a valid GST Registration and PAN in India.   | Valid copy of the certificate   |
| 11 | ISO<br>Certifications | The bidder should hold valid certifications for ISO 27001   | Copy of certifications  |
| 12 | Helpdesk              | The bidder should have a functional 24*7 Helpdesk support with  | Copy of support matrix with mention of contact  |

| provide technical support over<br>telephone, chat, and ticketing<br>system.13O&M SupportThe bidder is required to provide<br>O&M support with 24X7 TAC<br>support. On demand on-site<br>technical support is also to be<br>provided by the vendor at the<br>location where required.Cop14Land BorderThe bidder should not be from a<br>country which shares a land border<br>with India unless the bidder is<br>registered with the Competent<br>Authority (as detailed in Office<br>folic<br>memorandum- F.No.6/18/2019-PPD<br>of Dept. of Expenditure, Ministry of<br>Finance). Bidder from a country<br>which shares land border with India<br>means:<br>a. An entity incorporated,<br>established, or registered in India; or<br>b. subsidiary of an entity<br>incorporated, established in India or<br>c. An entity substantially controlled<br>through entities incorporated,<br>regiIndia  | taila  | dedicated Tall Free purchasts   |                |
|---|--|---|----------------|
| 13       O&M Support       The bidder is required to provide<br>O&M support with 24X7 TAC<br>support. On demand on-site<br>technical support is also to be<br>provided by the vendor at the<br>location where required.       Cop<br>with         14       Land Border       The bidder should not be from a<br>country which shares a land border<br>with India unless the bidder is<br>registered with the Competent       A do<br>heat<br>sign<br>sign<br>registered with the Competent         14       Land Border       The bidder should not be from a<br>country which shares a land border<br>with India unless the bidder is<br>registered with the Competent       Sign<br>sign<br>sign<br>registered with the Competent         14       Land Border       The bidder should not be from a<br>country which shares a land border<br>with India unless the bidder is<br>registered with the Competent       Sign<br>sign<br>sign<br>registered with the Competent         14       Land Border       The bidder from a country<br>which shares land border with India<br>means:<br>a. An entity incorporated,<br>established, or registered in India; or<br>b. subsidiary of an entity<br>incorporated, established in India or<br>c. An entity substantially controlled<br>through entities incorporated,       Indi  | tails  | provide technical support over  |                |
| 13       O&M Support       The bidder is required to provide<br>O&M support with 24X7 TAC<br>support. On demand on-site<br>technical support is also to be<br>provided by the vendor at the<br>location where required.       Cop<br>with         14       Land Border       The bidder should not be from a<br>country which shares a land border<br>with India unless the bidder is<br>registered with the Competent<br>Authority (as detailed in Office<br>memorandum- F.No.6/18/2019-PPD<br>of Dept. of Expenditure, Ministry of<br>Finance). Bidder from a country<br>which shares land border with India<br>means:<br>a. An entity incorporated,<br>established, or registered in India; or<br>b. subsidiary of an entity<br>incorporated, established in India or<br>c. An entity substantially controlled<br>through entities incorporated,       Sign<br>of Dept.  |  |   |                |
| country which shares a land border<br>with India unless the bidder is<br>registered with the Competent<br>Authority (as detailed in Office<br>memorandum- F.No.6/18/2019-PPD<br>of Dept. of Expenditure, Ministry of<br>Finance). Bidder from a country<br>which shares land border with India<br>means:<br>a. An entity incorporated,<br>established, or registered in India; or<br>b. subsidiary of an entity<br>incorporated, established in India or<br>c. An entity substantially controlled<br>through entities incorporated,heat<br>sign<br>sign<br>registered in India or<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced<br>courced <br< td=""><td>py of support contract<br/>h O&amp;M</td><td>pport The bidder is required to provide<br/>O&amp;M support with 24X7 TAC<br/>support. On demand on-site<br/>technical support is also to be<br/>provided by the vendor at the<br/>location where required.</td><td></td></br<> | py of support contract<br>h O&M  | pport The bidder is required to provide<br>O&M support with 24X7 TAC<br>support. On demand on-site<br>technical support is also to be<br>provided by the vendor at the<br>location where required.  |                |
| d. An entity whose beneficial ownerhereis situated in India; orfulfie. An Indian (or other) agent of suchthis   | declaration on letter<br>ad of bidder duly<br>ined by Authorized<br>gnatory stating the<br>lowing is to be<br>bmitted:<br>'e have read the clause<br>garding restrictions on<br>ocurement from a<br>lder of a country which<br>ares a land border with<br>dia. We certify that we<br>e not from such a<br>untry. or if from such<br>country, have been<br>gistered with the<br>ompetent Authority. We<br>reby certify that we<br>fil all requirements in<br>s regard and are<br>gible to be considered". | <ul> <li>der The bidder should not be from a country which shares a land borde with India unless the bidder is registered with the Competent Authority (as detailed in Office memorandum- F.No.6/18/2019-PP of Dept. of Expenditure, Ministry of Finance). Bidder from a country which shares land border with India means: <ul> <li>a. An entity incorporated, established, or registered in India;</li> <li>b. subsidiary of an entity incorporated, established, or registered in India or c. An entity substantially controlled through entities incorporated, established, or registered in India;</li> <li>d. An entity whose beneficial owner is situated in India; or e. An Indian (or other) agent of succession.</li> </ul> </li> </ul> | 14 Land Border |

12. Dis-qualification Criteria:

The company may at its sole discretion and at any time during the evaluation of proposal, disqualify any respondent, if the respondent:

- 12.1 Submitted the proposal documents after the response deadline;
- 12.2 Made misleading or false representations in the forms, statements and attachments submitted in proof of the eligibility requirements;
- 12.3 Failed to provide related clarifications, when sought;
- 12.4 Respondent declared ineligible by CPSU/SPSU/Government companies/ Government organizations/ regulatory authorities for corrupt and fraudulent practices or blacklisted;
- 12.5 Bidders who submit their bid as JV to meet eligibility criteria will not be considered as qualified bidder. JV bidder will be considered ineligible bidder.

## 13. Technical Evaluation Criteria

- 13.1 Technical Evaluation shall be based on the Technical Bid submitted by the Bidders as per Section 4 Form of Technical Proposal.
- 13.2 The evaluation of the Technical Proposals shall be carried out on a maximum score of 100 as per the methodology mentioned in Section 4 Form of Technical Proposal. For the computation of combined score, the technical scores will be given a weightage of 70% as follows:

Weighted technical scores (TS) = Total technical score x 0.70 Where Total technical score would be

as computed under Section 4.

13.3 The Technical Proposal shall be submitted in physical form along with all supporting

documentation/ information as mentioned along with the criteria.

13.4 The presentation need not be included in the Technical Proposal. The Presentation shall be made as per schedule communicated by NHIMPL and a copy of presentation to be submitted on email at the time of presentation.

## 14. Financial Proposal

- 14.1 After the short listing of Bidders based on their Technical Proposal including the presentation, the Financial Proposals of only Technically Qualified Bidders would be opened. The Technically Qualified Bidders, if they so desire, may remain present at the time of opening of the Financial Proposals. The date and time of opening of the Financial Proposals would be shared with the Technically Qualified Bidders.
- 14.2 The Financial Proposal of the Technically Qualified Bidders will be given a weightage of 30%. The lowest price bid shall be given a financial score of 30 and the financial score of other bidders shall be made inversely proportionate to their prices as follows: The Lowest Financial Proposal ("LFP") will be given a Financial Score ("FS") of 30 points

FS (other bidders) = 30 x LFP / F (F= amount of Financial Proposal)

## 15. Procedure for Selection of Consultant/Consultancy Firm

15.1 Post qualification of the minimum eligibility criteria, the bidder(s) will be selected under Quality and Cost Based Selection method as described in this section and in

accordance with the practices of NHIIMPL.

15.2 Proposals will finally be ranked according to their combined technical score (TS) and Financial Score (FS) as follows:

S = TS + FS

- 15.3 The combined score based on Quality and Cost Based System (QCBS) of technical and financial proposals will determine the H1, H2, H3 and so on. The bidder scoring the highest points/marks (H1) based on the above principles would be selected as the Consultant/Service Provider for Providing Services to Establish Technology Ecosystem.
- 15.4 NHIIMPL proposes to appoint one Service provider.
- 15.5 In case two or more Bidders have a tie in their combined scores, the relative rankings would be determined such that the Bidder with higher technical score (as computed in Section 4 (Technical Proposal) will get higher ranking.
  - 15.6 Timelines & Payment Schedule:

Payment shall be Invoice based and shall be made only post submission of invoice as per following milestones:

| S.N. | Category                   | Milestone                       | Payment                           |
|------|----------------------------|---------------------------------|-----------------------------------|
| 1    | Implementation of Solution | Submission of<br>Report         | Rate quoted as per BOQ            |
| 2    | Support                    | Submission of<br>Monthly Report | Monthly rate quoted as per<br>BOQ |

16. Documents to be submitted along with the Technical Bids

- 16.1 Either power of attorney or an authority letter from Partner/ Board / Managing Committee of the Bidder entity should be provided for authentication of the authorized signatory signing the Bid document.
- 16.2 Technical bid in the form provided in the RFP duly signed by the authorized representative of the bidder on all pages.
- 16.3 Detailed profile of the Bidder certified by Authorized Signatory of the Bidder

16.4Documents in support of the claims of Bidder regarding eligibility/ experience duly signed by the authorized representative of the bidder on all pages. NHIIMPL may ask for 3<sup>rd.</sup> party certificates from the Bidder(s), at a later stage.

16.5 Undertaking in the format provided in the RFP duly signed by the authorized representative of the bidder on all pages.

## 17. Financial Bids / Fees

- 17.1 The Bidder is required to submit financial proposal as per Section 5 Form of Financial Proposal.
- 17.2 The fee quoted should be unconditional.
- 17.3 Letter of Award (LoA) shall be issued from the respective entity and the respective

entity shall pay the Service Provider the fees as per the Financial Proposal of the Bidder, as sole compensation for the performance of the Services.

17.4 The fees shall be payable as per payment schedule after submission of appropriate tax invoice.

## 18. Dispute Resolution

18.1 Any dispute arising out of the RFP, which cannot be amicably settled between the parties, shall be referred to arbitration in accordance with the Arbitration and Conciliation Act, 1996 through a panel of three arbitrators, with each of NHIIMPL and the remaining disputing party(s) appointing one arbitrator and the two arbitrators so appointed appointing a third arbitrator. Provided that in the event that any disputing parties fail to appoint an arbitrator within 15 days from the dispute being referred to arbitration, the other parties shall be at liberty to appoint an arbitrator for such disputing party(s) and such appointment shall be final and binding on the other disputing parties. The venue of the arbitration shall be at New Delhi.

## 19. Governing Law and Jurisdiction

This RFP and the subsequent agreement between the parties shall be interpreted by and shall be governed and construed in accordance with the laws of India. The Courts at New Delhi, India shall have sole jurisdiction over all matters arising out of or relating to this agreement.

# Section 3:- Technical Specification

The scope includes implementation & support for a procurement solution at NHIT. The details of the requirements are as below:

## **Solution Requirements Overview**

• The Procurement solution should be a cloud-based SaaS platform, hosted on a secure and reliable cloud infrastructure within India. The solution should be hosted by the vendor until NHIT procures its own hosting solution, whether it's in the cloud or on-premises. After NHIT has secured its hosting solution, the vendor should have the capability to facilitate the migration of the solution to NHIT's hosting environment.

• The solution should be accessible via a web browser, eliminating the need for on-premises infrastructure or software installation.

• The procurement solution should be mobile-friendly (IOS/Android/Windows), enabling users to raise and approve requests from any device with an internet connection.

• The solution should be designed to scale seamlessly to accommodate a growing user base and to encompass all entities under NHIT, including potential new entities in the future. The current user base at NHIT entities is \_\_\_\_\_, with an expected increase in the future. The solution should be architected in a way that allows it to efficiently handle a larger number of users without compromising its performance, while also being adaptable to incorporate any new entities that may be introduced within the NHIT framework.

#### **Procurement Solution Specific Features:**

- Online dashboard: The solution should have an online dashboard that provides users with a central view of their procurement requests. This dashboard should allow users to track the status of their requests, view historical data, and generate reports.
- File Upload Capability Requirement: The solution must seamlessly support the upload of bulky files without encountering any issues or constraints, ensuring a smooth and efficient user experience.
- Notifications: The solution should send notifications to both requestors and approvers. These notifications should inform users of the status of their requests, as well as any actions that need to be taken. The notifications should be sent via email, text, and WhatsApp to accommodate users' communication preferences.
- Templates: The solution should host several templates for different types of requests.
- Workflow automation: The solution should automate as much of the procurement process as possible.
- Hierarchy-based approval: The solution should allow for hierarchy-based approval and allow requests to be routed to approvers based on their position in the organization.
- Email-based requests and approvals: The solution should allow users to create and approve requests through email. The solution should allow users to convert a purchase request (PR) to a purchase order (PO) with one click.
- Cost management: The solution should have features to help users manage their costs. This could include features for tracking spending, comparing quotes, and negotiating prices.
- Budget Management: The solution should have features to assist users in managing their budgets effectively. This could include tools for setting and tracking budgets, analyzing expenses, and

providing recommendations for cost-saving measures. Users should be able to easily monitor their spending against the allocated budget and receive insights to make informed financial decisions.

- Supplier onboarding: The solution should allow users to onboard new suppliers and manage their supplier information.
- Supplier selection and negotiation: The solution should allow users to select suppliers and negotiate contracts.
- Supplier performance management: The solution should allow users to manage supplier performance and track their performance metrics.
- Supplier communication: The solution should allow users to communicate with suppliers and track their communications.
- Integration with other systems: The solution should be able to integrate with other systems, such as ERP and CRM systems.
- Audit delivery of goods/services: The solution should allow users to audit the delivery of goods/services and ensure that they meet the agreed-upon specifications.
- Record maintenance: The solution should allow users to maintain records of their procurement activities to track user expenditure and ensure compliance with regulations.
- Requirements analysis: The solution should allow users to analyze their company-wide needs and identify areas where procurement can be improved.
- Analytics in portal: The solution should have analytics in the portal that allow users to track and analyze procurement data.

## Security

- The Procurement solution should provide secure data transmission and storage, adhering to industrystandard encryption protocols.
- The solution must ensure that bids submitted by bidders are securely stored and can only be accessed and opened by authorized personnel on the designated day of bid opening. Unauthorized access to or opening of bids before the scheduled date is strictly prohibited to maintain the integrity and fairness of the bidding process. The system should employ robust access controls and authentication mechanisms to enforce this requirement and prevent any unauthorized access to bid submissions.
- The solution should comply with relevant data privacy and protection regulations.
- The solution should support secure authentication and authorization mechanisms when accessing external systems or retrieving data from integrated sources.
- The solution should be regularly updated and maintained to ensure security and compliance.
- The solution should adhere to strong security measures like secure login and authentication to ensure only authorized participants can access the dashboard.
- The solution should offer advanced security features, including end-to-end encryption to protect sensitive data.
- The solution should be able to restrict sensitive information access based on user level/role.
- Two-factor authentication should be implemented for enhanced security and to prevent unauthorized access.

## • Implementation and Support

• The solution provider shall assist with the implementation of the solution including creation of the

user accounts, configuration of the system and integration with relevant applications.

- Post implementation, the solution provider should conduct trainings for the relevant users at NHIT enabling them to effectively utilize the Procurement solution.
- The vendor shall provide a minimum of three (3) months of technical support after implementation. During this period, the vendor must promptly resolve any solution-related issues within the specified SLAs to ensure continued functionality and reliability.
- Additionally, the solution provider shall prepare documentation and share with NHIT (user training document, SOPs, and processes etc.)
- The solution provider should provide ongoing technical support, including assistance with resolution of user queries, issues, and incidents within mutually agreed SLAs.

## Section 4:- Form of Technical Proposal

(On the letter head of the bidder)

## **Section A: General Information**

- (i) Profile of the Service Provider with full particulars of the constitution, ownership and business activities of the prospective Service Provider.
- (ii) Commitment(s) which shall act either as a constraint or as a conflicting interest in the proposed assignment (if any).

## **Section B: Technical Information**

## (i) Technical Evaluation Criteria:

Technical Evaluation shall be based on the Technical Bid submitted by the Bidders and the presentation made by the Bidder and shall be carried out on a maximum score of 100 as per the details/break up brought out hereunder.

| Sr.<br>No | Criteria                    | Compliance   | Max<br>Marks | Document to be submitted  |
|-----------|-----------------------------|--|--------------|---|
| 1         | Certifications              | The bidder should be certified minimum<br>with following certificates:<br>1. ISO 27001<br>Any of the below certifications would be<br>awarded an additional 5 marks, subject to<br>maximum 20 marks for this criterion:<br>1. ISO 9001<br>2. ISO 20000<br>3. ISO 22301<br>4. CMMI 3 or above<br>Marks:<br>If only ISO 27001: 10 Marks        | 20           | Valid Copy to be<br>submitted                                   |
| 2         | O&M                         | The Bidder should have technical staff with<br>the following skill sets (Software<br>Development, System (Windows, Linux) /<br>Network / Database / Security<br>Administrators, Middleware / Application<br>technical support experts, etc.)<br>Marks:<br><25 : 0 Marks<br>26 - 50: 3 Marks<br>>51 - 100: 5 Marks<br>More than 100: 10 Marks | 10           | Undertaking by<br>Authorized<br>Signatory                       |
| 3         | Technical<br>Certifications | Bidder has at least 10 resources with<br>technical certifications in software<br>development, cloud management etc. (in<br>active employment).<br>Marks:<br>>= 10 certifications: 5 marks<br>>=4 & <10: 3 marks<br>< 4 certifications: 0 marks   | 5            | Copy of resource certifications                                 |
| 4         | Technical<br>Support        | The bidder should have functional 24*7<br>Helpdesk support with dedicated Toll-Free<br>number to provide technical support over<br>telephone, chat and ticketing system.<br>Marks:<br>Yes = 10 marks,<br>No = 0 marks  | 10           | Copy of support<br>matrix with<br>mention of<br>contact details |

|   |                        | TOTAL  | 100 |                           |
|---|------------------------|--|-----|---------------------------|
| 6 | Solution<br>Capability | Technical Presentation and Quality of Proposal. Presentation should be strictly made on the given points.  | 35  | Technical<br>Presentation |
| 5 | Vendor<br>Capability   | The bidder should have completed or<br>executing projects of supply, installation,<br>migration, commissioning, Support for<br>projects which include PROCUREMENT<br>Solution implementation for equal or over<br>250 users for any two central govt of<br>India/state govt of India /PSU /<br>government body of India or , or two<br>projects of a similar nature and scale for<br>private companies with an annual turnover<br>greater than 5000 crores INR in the last<br>ten financial years.<br>For satisfying minimum qualification- 10<br>Marks<br>If any of the claimed project is for equal or<br>more than 400 licenses- Additional 10<br>Marks | 20  |                           |

The Technical Proposal shall be submitted along with all relevant proofs and supporting documentation/ information for each response.

12.3.3 The Bidders would be required to make a presentation of their Technical Proposal, as brought out at table above, for the proposed transaction, at the premises of National Highways Authority of India, G 5&6, Sector-10, Dwarka, New Delhi - 110 075. The time of the presentation will be separately intimated to the Bidders through e-mail in due course.

12.3.4 The Bidder should have a minimum technical score of 50 marks as per their Technical Bid submitted. The financial bid of only those bidders shall be opened who score minimum 50 qualifying marks."

# Section 5:- Form of Financial Proposal

(On the letter head of the bidder) Financial Proposal From (Name & Address of the bidder)

To Chief Operating Officer NHIIMPL G 5 & 6, Sector 10, Dwarka, New Delhi

<u>Sub:</u> Request for proposal ("RFP") for selection of Technology Service Provider for implementation of PROCUREMENT solution for National Highways Infra Investment Managers Private Limited (NHIIMPL), National Highways Infra Trust (NHIT) and SPVs Under NHIT.

Financial offer on firm basis must be submitted in the following manner (as given below): -

We, Quote below our Fees for supply of licenses and implementation of solution as under:

| S.<br>No. | Particulars   | Rate in INR<br>(Exclusive of<br>GST) | Qty. | UOM                | Total in INR |  |  |
|-----------|---|--------------------------------------|------|--------------------|--------------|--|--|
| 1         | Installation, Implementation &<br>Configuration of Procurement solution on<br>premise at NHIT |                                      | 1    | One Time Cost      |              |  |  |
| 2         | Annual Charges  |                                      |      | First year onwards |              |  |  |
|           | Gross Total Excluding<br>Tax:   |                                      |      |                    |              |  |  |
|           | Amount in Words:  |                                      |      |                    |              |  |  |

- I. <u>Quotes should be exclusive of GST which shall be paid extra (as applicable from time to time).</u>
- II. <u>All payments are subject to TDS, if any, applicable as per the law in force.</u>
- III. In the event of any discrepancy in between figures and words, the amount quoted in words will be considered.
- IV. <u>NHIIMPL, NHIT, SPVs under NHIT reserves the right to pause the engagement in the duration</u> of the contract subject to maximum gap of 03 months.

## Name & Signature of Consultant Authorized Signatory

## Notes for the bidder

- 1. Minimum amount of fee to be quoted is Rs. 1.
- 2. All the sums payable shall be subject to deduction of applicable taxes.
- 3. On payment milestones payment would be released less the GST component.
- 4. The GST component would be released on production of proof of payment.

# Section 6: -Undertakings

(On the letter head of the bidder)

## To be provided with the financial bid.

We undertake that : -

- 1. We are eligible to supply software licenses and implementation of Intelligent Process Automation (IPA) solution.
- 2. We have a valid registration certificate, issued by the Competent Authorities.
- 3. We have not been blacklisted or declared as ineligible to act as Consultant/ Consultancy Firm by the Central Government, the State Government or any public undertaking, autonomous body, authority by whatever name called under the Central or the State Government.
- 4. The proposal submitted hereunder shall remain valid for a period of at least 120 days from the last date for submission of proposal.
- 5. No other cost/ expenses/taxes/levies shall be payable by NHIIMPL, NHIT and SPVs under NHIT except mentioned in financial proposal.
- 6. Submission of the proposal by the Bidder shall constitute acceptance by the Bidder of all the terms and conditions mentioned in this Request for Proposal. In the event of any contraction in the terms and conditions as mentioned in RFP, NHIIMPLs decision shall prevail.

#### \_\_\_\_\_

We accept all the terms & conditions as mentioned in the RFP. In the event of any contradiction in the terms and conditions as mentioned in the RFP and our proposal/ offer to NHIIMPL, the NHIIMPL's decision shall prevail.

Date & Place:

Signature(s) and name(s) of Authorized Signatory with Seal